



Canadian Cancer Society

Newfoundland and Labrador Division (CCS-NL)

Director of Revenue Development

Creating a world where no Canadian fears cancer

CCS-NL is seeking a senior development professional to lead and manage its fundraising activities. Reporting to the Executive Director, as the Director of Revenue Development you will be responsible for all of the strategic and operational activities for the revenue development program. Building on a highly successful capital campaign you will be instrumental in developing future strategies to increase and sustain support for CCS-NL.

With an appreciation for the culture and values of Newfoundland and Labrador, you will be responsible for the professional development and enhancement of the staff and volunteer teams. Managing a staff in four regional offices you will provide leadership and strategic direction with a “hands on” approach while actively contributing your fundraising acumen as a member of the organization’s Division Management Team, with some responsibilities at the national level of CCS.

Over your 5+ years in senior development roles, your innovative leadership skills have been honed by working with both high-level and front line staff and volunteer teams. Your CFRE designation is considered an asset.

A competitive salary and benefits package awaits the candidate with the relevant experience, innovation and a passion for results.

For more information on the organization, visit www.cancer.ca/newfoundland-labrador.aspx

This search is being conducted on behalf of CCS-NL by **crawfordconnect**, a search firm specializing in finding leaders and fundraisers for Canada’s charitable sector. Qualified applicants are invited to submit their applications on-line only, in confidence, prior to August 28, 2009 at <http://crawford.net-hire.com>

For more information about the position, please e-mail Susan Mackle, Senior Consultant with crawfordconnect, at Susan@crawfordconnect.com. Or call 866 647 5149. Inquiries only please; applications must be made online.