



The Art of Transition

From Good to Great

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Good to Great

- *We all want to move our organizations from ...*

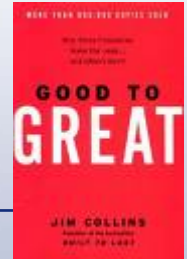
Good to Great



Oceans of Opportunity
Charlottetown PEI
CCAIE Conference June 2-5, 2007

Océan de possibilités
Charlottetown IPE
Congrès national du CCAIE Le 2 au 5 juin 2007

The Hedgehog Concept (thank you JC)



- The hedgehog concept is not a goal to be the best, a strategy to be the best, a plan to be the best. It is an understanding of what you can be the best at. The distinction is absolutely critical.
- The idea versus the reality!



The Right Platform

- The right people, in the right seats doing the right things.
- The right resources (capital and infrastructure).
- The right culture. 👍



A Case Study

- From ClearSight to Wellington West
 - What can we be?
 - What do we need?
 - What will it take?